



**ALPADIA**  
PATHWAY PROGRAMMES  
by Kaplan International

CAREER  
PATHWAY PROGRAMME  
GERMANY



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Welcome      Bienvenue  
欢迎      Willkommen  
Benvenuto      歡迎  
            Bienvenidos  
                    Bem-vindos  
Добро пожаловать  
            Hoşgeldiniz  
ยินดีต้อนรับ      أهلاً و سهلاً



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## Pathway team in Berlin



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# A **NEW** BEGINNING...

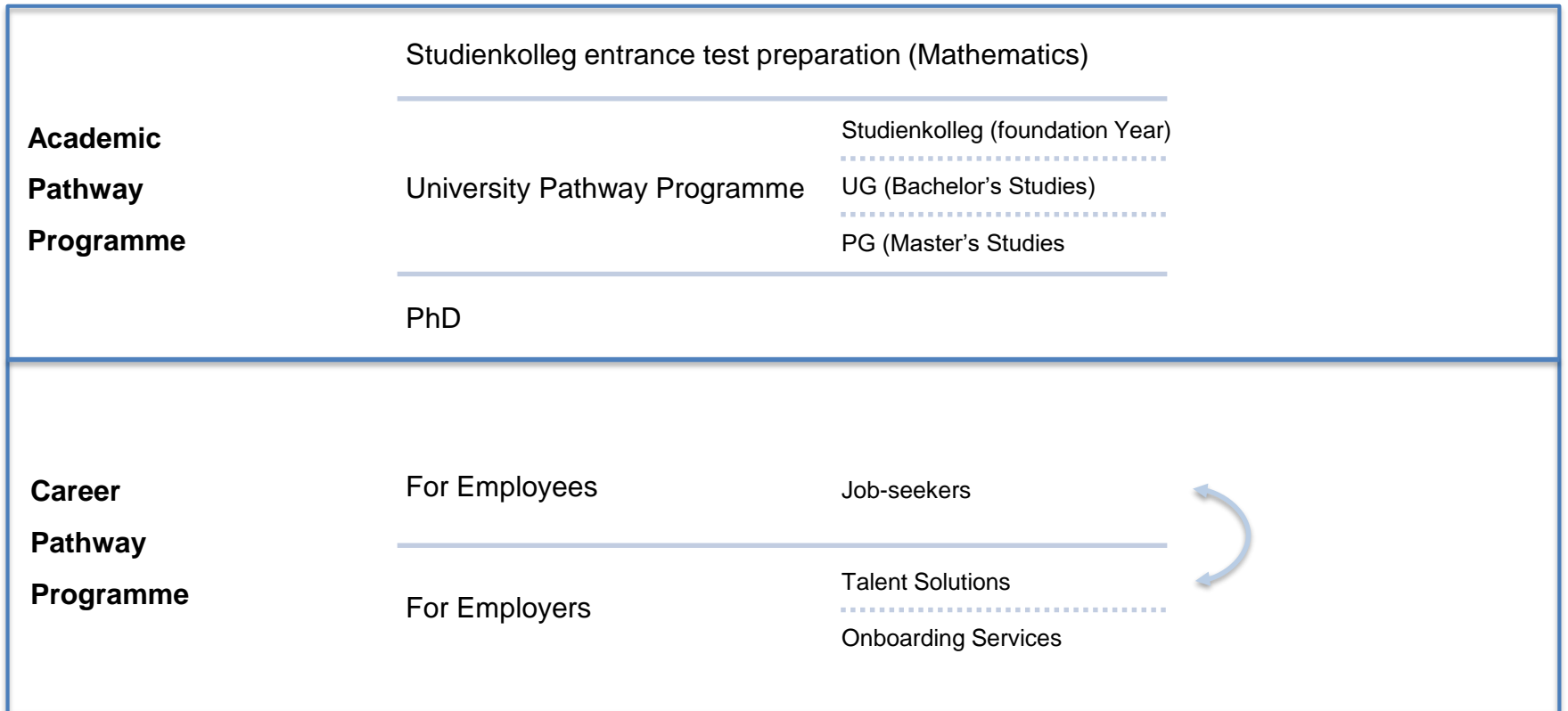
Innovative  
Diverse  
Win-Win-Win



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# GENERAL OVERVIEW

## PATHWAY PROGRAMMES





# Why Germany

## ❖ Decent income

### ✓ Salary averages

	<u>gross per year</u>	<u>net per month</u>
• Specialized doctor	€ 150K	6700€
• Senior IT specialist	€ 90K	4100€
• General Practitioner(GP)	€ 70K	3300€
• Teacher	€ 65K	3100€
• Junior IT specialist	€ 50K	2500€
• Nurse	€ 36K	1900€
• Caregiver	€ 30K	1700€

Average net  
salary in  
Germany:  
**2100€**

## ➤ 35%-60% of Gross salary is deducted as contribution towards:

- |            |                         |   |
|------------|-------------------------|---|
| • 14 – 42% | Income Tax              | average 30% for skilled workers                                   |
| • 8%       | Public health insurance | covers almost all medical expenses incl. dentistry                |
| • 9,3%     | Pension funds           | current average €1,5K   |
| • 1,2%     | Unemployment salary     | for 12 months, 65% of average salary of last 12 months, cap €1,8K |



# Why Germany

## ❖ Top Ranked

- ✓ Quality of Life: *Ranked 4th after Switzerland, Japan, and Canada*
- ✓ Predictability and stability: *inflation rate: 1,4%, unemployment rate: 4,5%*
- ✓ Purchasing power: *ranked 5th in the world*

## ❖ Schengen access *(for non-EU citizens)*

- ✓ Freedom of travel within 26 Schengen countries:
  - EU is **not** the same as Schengen
  - The Schengen zone countries which are not an EU member state: Switzerland, Liechtenstein, Norway, and Iceland
  - The EU member states which do not belong to the Schengen zone: Bulgaria, Romania, Croatia, Cyprus, Ireland

## ❖ Permanent Residency *(for non-EU citizens)*

- |   |           |
|---|-----------|
| ✓ EU BlueCard and German B1 certificate   | 21 months |
| ✓ EU BlueCard with no knowledge of German | 33 months |
| ✓ Job visa                                | 60 months |





# Why Germany

## ❖ Facilitated residence status *(for non-EU citizens)*

- ✓ **EU Blue Card** - *min 43.056€ annual gross salary for **listed jobs**\* or min 55.200€ annual gross salary for non-listed jobs; job contract in the field of expertises and academic/vocational background*
  - Extended career mobility rights in EU states (EU long-term residence permit)
  - Family reunion with no language requirement
  - Permanent residency in 21 months with B1 German certificate, or in 33 months without any German knowledge requirement
- ✓ **Job visa** – *salary in the average range of Germany, job contract in the field of expertises and academic/vocational background*
  - Family reunion with A1-A2 German certificate → *country-specific*
  - Permanent residency in 60 months without any German knowledge requirement

\* **listed jobs** - with lack of skilled workforce : natural sciences, computer science, mathematics, engineering and medicine



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# Why CPP

Germany requires 8M additional international workers until 2030

individualized process



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# Why CPP

From **language** course **progressing**  
into professional **Career**



# Target audience

Specialization	German Requirement	English requirements	Regulated	Non-regulated
Doctors	C1-Prof	none	✓	
Nurses	B2-Prof	none	✓	
IT specialists	none	B2		✓
Engineers	none	B2	✓	✓
Researchers	none	B2		✓
Care givers	B1	none	✓	✓
Vocational experts	B1	none	✓	

- **Other specializations also** acceptable, but higher standards apply as no dire need in the job market
- The more **social contact** the job requires, the better the **German** should be: *i.e. doctors, psychologists, nurses vs. IT-specialists*
- **Regulated jobs** all require German level **beyond B2** – *i.e. medicine, law, psychology, teaching at public high school, etc.*



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# Selection criteria

- ✓ **Success** in the home country in the same field, with **no time gap**
- ✓ Minimum **2 years** of work experience
- ✓ Max **35 years** of age
- ✓ Very good **English (B2-C1)** or very good **German (B2-C1)** for entering the job market in Germany



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# Entry Types (for non-EU professionals)

## **Job seeking:**

6-months-long **job seeker** visa with at least a bachelor's degree\* and min 2 years of work experience. Best suited for: IT-Specialists, Engineers, Researchers

## **Directly recruited overseas:**

Entering Germany with a **job offer** and a job visa up to 4 years (if applicable), to directly start working for an employer. Best suited for IT-Specialists and engineers

## **Preparation for Qualification Recognition:**

*for those who do not receive a full recognition of their qualification, i.e. to acquire certain level of German or pass certain recognition exam (Medicine: approbation/FSP)*

18 months **qualification program**, with the possibility to extend for 6 months afterwards, at least a bachelor's degree in a regulated job and min. 2 years of work experience, demonstrated minimum level of German: country-specific, but min. across the globe: at least A2 German, Best suited for: Doctors, Dentists, Nurses, Pharmacists

*\*IT-Experts can provide certificates instead of academic degree, B1-German and 3 years of work experience*

# Visa Types

(for non-EU professionals)

Visa Type	Requirement	Benefits
Work Visa (§18a)	<ul style="list-style-type: none"> <li>Academic/Vocational Qualification to be recognized in DE</li> <li>Professional practice permit for regulated jobs (medicine, law, teaching, etc.)</li> <li>A job offer from an employer in Germany</li> </ul>	<ul style="list-style-type: none"> <li>Up to 4 years of work permit</li> <li>Family reunion option</li> <li>Permanent residency after 4 years</li> <li>Family reunion (min A1-A2 German cert.)</li> <li>No blocked account needed</li> </ul>
Blue Card (§18b)	<ul style="list-style-type: none"> <li>Similar to Work Visa, but with an annual gross salary above 55.200€ (or 43.056€ at jobs with labour shortage, i.e. engineers, researchers, GPs, etc.)</li> </ul>	<ul style="list-style-type: none"> <li>Permanent residency after 21 months with a B1 in German, otherwise in 33 months</li> <li>Facilitated family Reunion (no German minimum)</li> <li>No blocked account needed</li> </ul>
Job-Seeker (§20)	<ul style="list-style-type: none"> <li>Academic/Vocational Qualification to be recognized in DE</li> <li>Professional practice permit for regulated jobs (medicine, law, etc.)</li> <li>Min. B1 German for vocational experts</li> <li>Blocked account required: 6*853€= 5118€</li> </ul>	<ul style="list-style-type: none"> <li>6 months time to look for a job in the relevant field of expertise in Germany</li> </ul>
IT-Expert Visa (§19c)	<ul style="list-style-type: none"> <li>IT-related job-offer</li> <li>Min 3 years of IT-related work experience</li> <li>Proof of theoretical knowledge through certificates (not necessarily a degree)</li> <li>Min. Annual gross salary 49.680€</li> <li>Min. B1 German Knowledge</li> </ul>	<ul style="list-style-type: none"> <li>4 years of work permit</li> <li>Family reunion</li> <li>Settlement (PR) after 4 years</li> <li>No blocked account required</li> </ul>



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# **WORKING** RIGHTS (side job)

**NOT** with a job-seaker visa (non-EU)

For EU-Citizens:

*“CPP is very intensive, no time for a side job”*





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# Packages



Package 2: mandatory for all CPP applicants

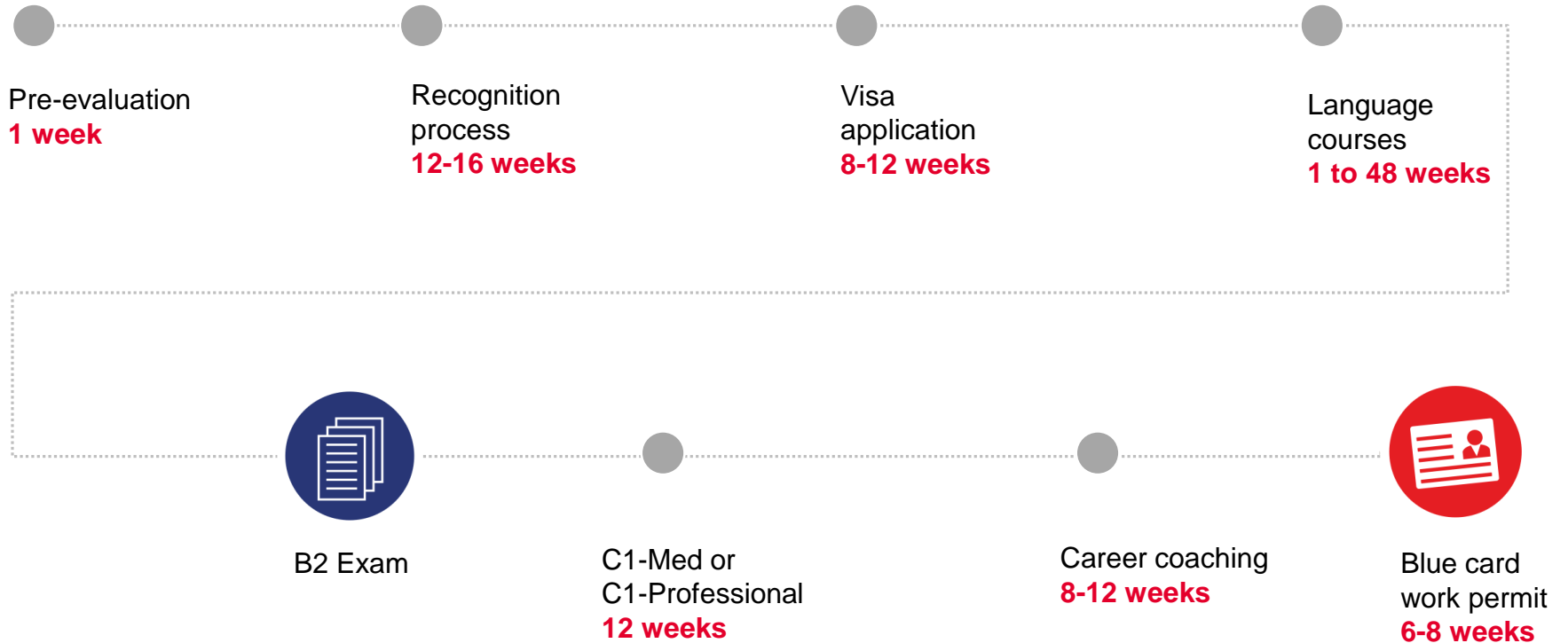
Package 6: mandatory except for EU-Citizens looking for a non-regulated job

All package fees are **non-refundable**



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## 1. Pre-Evaluation: *free-of-charge within 72 hours*

- ❖ Degree and CV Check
- ❖ Employment potential check
- ❖ Visa Check
- ❖ Roadmap + Timeline
- **Eligibility Timeline Assessment – *ETA***
- ❖ Short interview with Pathway team

## 2. Recognition Process<sup>\*</sup>: *850€ within 12 weeks*

- ❖ Document preparation Checklist (DPC)
- ❖ Correspondence with relevant authorities in Germany
- ❖ Academic recognition application
- ❖ Recognition certificate

<sup>\*</sup> *Mandatory for all CPP applicants*

### 3. Visa assistance process: 500€

- ❖ **Invitation Letter** to Career Pathway Programme
- ❖ **Identification of documents** to present the German Consulate
- ❖ Assistance in booking an **appointment**, setting up the **blocked bank account** and getting **health insurance** in Germany
- ❖ Review and **revise** the visa application form & documents

## 4. Arrival assistance process: *variable fee*

- ❖ Airport **Pick-up**
- ❖ **Accommodation** during the language course
- ❖ **Address registration** at the city hall
- ❖ **Cultural events**

## 5. Language Course:

Berlin (in € / Euros)

Duration	Career 20	Career 25	Career 30
1 week	165	210	285
2-3 weeks	160	205	270
4-7 weeks	155	185	260
8-11 weeks	145	180	250
13-23 weeks	130	175	240
25-35 weeks	125	165	230
37+ weeks	115	160	225

Freiburg (in € / Euros)

Duration	Career 20	Career 25	Career 30
1 week	170	220	285
2-3 weeks	165	215	270
4-7 weeks	160	195	260
8-11 weeks	150	190	250
13-23 weeks	135	185	240
25-35 weeks	130	175	230
37+ weeks	125	170	225

*High season supplement applicable on all fees*

**Additional Fees:** Application fee: € 75, Courier fee: € 80, Weekly accident/health insurance fee: € 12-18, Fast Track CLA (3 weeks): € 220, Documents notarisation: € 30 per copy, Homestay address registration € 55, Key handover fee for early/late arrivals: € 25.

**Private courses & online lessons:** 1 lesson (45 minutes): € 55€



## 6. Career Coaching: 1700€

- ❖ CV in English and German with German standards
- ❖ Forwarding application to recruiting partners
- ❖ Finding and analyzing the job postings and active sourcing options (head hunters)
- ❖ Customizing application documents incl. keyword and text optimizations of cover letter
- ❖ Mock interview in English and/or German and interview tips
- ❖ Training on contractual terms, standards, and negotiation potentials
- ❖ Contract review and elaboration of negotiation potentials

## 7. Settle-Down Package: 1800€

- ❖ **Accommodation** search and contract review
- ❖ **Residence Permit / BlueCard** application guidance
- ❖ **Contract** reviews, such as DSL, Simcard, Electricity, etc.

## 8. Family Reunion package: *1500€ or 2500€ or 3000€*

Tailored guidance on:

- ❖ **Visa** application
- ❖ Initial **paperwork** upon arrival
- ❖ **School / Kindergarten** search
- ❖ **Residence/Work permit** application for family members



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# THE ENROLLMENT PROCESS

# Pre-evaluation

Sales team to collect required documents for pre-evaluation:

- ✓ Pre-evaluation form
- ✓ CV **AND** Motivation letter in English or German
- ✓ ALL Academic degree(s) and transcript(s) in original language
- ✓ Certificate(s) of employment and performance report(s) in original language
- ✓ Language Certificate or course attendance certificate (if available)

# Submission Process

- ✓ Sales team uploads complete information via the online Zoho platform

<https://forms.zoho.com/Alpadia/form/PreCheckCPP>

Job-Seeker Eligibility Form (*ETA*) reception w/in 72 working hours

- ✓ Applicant to confirm acceptance of the offer & proceed with the payment within 5 days
- ✓ Recognition Process starts upon payment reception => takes 12-16 weeks

- ✓ C.C. team to **enroll** the applicant into ALPADIA **Career Pathway Programme**
  - Standard 20 (C20) & TELC Prep
  - Intensive 25 (C25) & TELC Prep
  - Premium 30 (C30) & TELC Prep
  
- ✓ **NOT** into Regular Course
- ✓ Specific Courses: telc-Med & telc-Pro (in accordance with ETA)
- ✓ Enrollment **ONLY** in accordance with ETA



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Wabeeja  
Medawagse  
Mersi  
unalchéesh  
Tingki  
Komapsumnida  
Shukuria  
Paldies  
Hatir  
Maake  
Denkauja  
Fakaau  
Spasibo  
Ekhmet  
Mehrbani  
Nenachalliya  
Tashakkur  
Maketai  
hui  
Sanco  
bolzin  
Spasibo  
Aguye  
Spasibo  
Yaqhanyelay  
Efcharisto  
Dankscheen  
Arigato  
Maiteka  
ekoju  
Tavtapuch  
suksama  
Sikomo  
Gui  
Baika Yuspagarátam  
Minmonchar Atto  
Gaejtho  
Shukria  
lah  
Merastawhy  
Dhanyabaad  
Chaltu  
Biyangrazie  
Snachallhuya  
Juspaxar